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# MOHAMED KARAM HELMY

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## Summary

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Pharmacist with extensive experience in compounding, cosmetic formulations, and clinical pharmacy. Expertise in e-commerce and online product management, successfully leading pharmacy operations and customized medical preparations. Proven track record in online sales strategies, including Amazon FBA and digital growth initiatives. Currently enhancing business acumen through an MBA program.

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## Experience

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| <b>Pharmacist</b><br><b>Lemon Company (Adama Branch)</b> <ul style="list-style-type: none"><li>Delivered high-level pharmaceutical care and patient counseling services.</li><li>Supported compounding and selection of dermatology-related products.</li><li>Optimized dispensing accuracy and enhanced workflow efficiency.</li><li>Contributed to digital initiatives and operational improvements within branch.</li></ul>                          | <b>10/2022 to Current</b><br><b>Riyadh, Saudi Arabia</b> |
| <b>Amazon FBA Seller</b><br><b>Marlyn Store</b> <ul style="list-style-type: none"><li>Conducted product research and pricing analysis to identify profitable items.</li><li>Managed online listings, customer communication, and sales optimization efforts.</li><li>Developed pricing strategies to enhance value, speed, and competitiveness.</li><li>Analyzed market trends and adjusted product plans to boost ranking and profitability.</li></ul> | <b>03/2022 to 12/2025</b><br><b>Cairo, Egypt</b>         |
| <b>Inpatient Pharmacist</b><br><b>Dar El-Shifa Hospital</b> <ul style="list-style-type: none"><li>Dispensed medications for inpatient departments while adhering to dosing and safety standards.</li><li>Ensured compliance with clinical protocols to maintain high-quality patient care.</li></ul>                                                                                                                                                    | <b>11/2021 to 09/2022</b><br><b>Cairo, Egypt</b>         |
| <b>Supplier of Medical Supplies</b><br><b>Karam Store</b> <p>Sourced medical supplies for Egypt International Hospital and Ibn Sina Hospital.</p> <ul style="list-style-type: none"><li>Negotiated contracts with vendors to secure competitive pricing.</li><li>Managed order fulfillment for various private medical centers.</li><li>Ensured timely delivery of critical medical supplies to healthcare facilities.</li></ul>                        | <b>12/2021 to 08/2022</b><br><b>Cairo, Egypt</b>         |
| <b>Pharmacist Manager</b><br><b>Super Drug Pharmacy</b> <ul style="list-style-type: none"><li>Directed comprehensive pharmacy operations, including inventory management and staff scheduling.</li><li>Enhanced workflow processes to optimize efficiency and service delivery.</li></ul>                                                                                                                                                               | <b>12/2020 to 08/2022</b><br><b>Cairo, Egypt</b>         |
| <b>Pharmacist</b><br><b>Amer Pharmacies</b> <ul style="list-style-type: none"><li>Established strong relationships with customers, fostering trust and loyalty.</li><li>Provided patient counselling regarding OTC medications.</li><li>Educated patients on proper dosage, administration and side effects of prescribed medication.</li></ul>                                                                                                         | <b>11/2020 to 04/2021</b><br><b>Cairo, Egypt</b>         |
| <b>Pharmacist</b><br><b>Seif Pharmacies</b> <ul style="list-style-type: none"><li>Provided patient counselling regarding OTC medications.</li><li>Dispensed prescription medications accurately, adhering to legal and safety protocols to optimise patient health outcomes.</li></ul>                                                                                                                                                                  | <b>07/2018 to 07/2019</b><br><b>Cairo, Egypt</b>         |
| <b>Biochemistry Instructor</b><br><b>Friends Center</b> <p>Delivered engaging biochemistry lessons for third-grade students at Sohag University, receiving excellent feedback.</p>                                                                                                                                                                                                                                                                      | <b>02/2017 to 05/2018</b><br><b>Sohag, Egypt</b>         |

- Taught first-grade physiology, ensuring comprehension through simplified content delivery.
- Created interactive learning experiences in biochemistry, fostering student interest and understanding.
- Provided clear explanations of physiological concepts to enhance first-grade curriculum effectiveness.

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### Skills

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| • Cosmetic formulation and compounding | • Team leadership and motivation        |
| • Clinical pharmacy and inpatient care | • Presentation and communication skills |
| • Pharmacy operations and management   | • Microsoft Office proficiency          |
| • E-commerce strategies (Amazon FBA)   | • Organization and time management      |
| • Online community management          | • Video creation and editing            |
| • Negotiation and sales expertise      |                                         |
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### Education

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|-----------------------------------------------------------------------------------------------|-------------|
| <b>DIPLOMA: Cosmetic Formulations</b>                                                         | <b>2022</b> |
| American Institute for Applied Education                                                      | cairo       |
| • Coursework in advanced training in compounding, derma preparations, and product formulation |             |
| <b>candidate: management of business administration</b>                                       | <b>2021</b> |
| Cairo University                                                                              | cairo       |
| • Coursework studied: MIS, Operations Management, CRM, Marketing, Economics, and Finance      |             |
| <b>bachelor: pharmaceutical sciences</b>                                                      | <b>2018</b> |
| Al-Azhar University                                                                           | Assiut      |
| • Highly accomplished graduate                                                                |             |
| • Member of the [Egyptian Pharmaceutical Students' Federation (EPSF)]                         |             |
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### References

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- ON REQUEST